Revenue

- Membership: $3,884,214 (28%)
- Contributions: $7,022,453 (51%)
- Grants and Contracts: $306,482 (2%)
- Corporate Support: $32,691 (<1%)
- Royalties, Investments and Other Income: $2,652,857 (19%)
- Total Operating Revenue: $13,898,697 (100%)

Expenses

- Trail Development: $4,093,529 (34%)
- Public Information and Events: $2,909,151 (25%)
- National, State and Local Policy: $1,248,792 (11%)
- Research: $203,288 (2%)
- Other Program Services: $490,377 (4%)
- Administrative: $990,053 (8%)
- Fundraising: $1,941,473 (16%)
- Total Operating Expenses: $11,876,663 (100%)

Net Income from Operations: $2,022,034
Non-Operating Income*: $970,230
Change in Donor-Restricted Funds: $1,290,872
Total Change in Net Assets: $4,283,136
Net Assets Beginning of Year: $9,482,764
Net Assets End of Year: $13,765,900

*Non-operating income represents realized and unrealized gains and losses on investment of restricted assets.
Rails-to-Trails Conservancy is a nonprofit organization as qualified under Section 501(c)(3) of the IRS Codes.