Rails-to-Trails Conservancy IMPACT REPORT FY 2022 FOR DODO COLORS Summary of Activities and Changes in Net Assets for the Fiscal Year Ending Sept. 30, 2022		
REVENUE	<b>EXPENSES</b>	
Membership Contributions Grants and Contracts Corporate Support Royalties, Investments and Other Income	<ul> <li>Trail Development</li> <li>Public Information and Events</li> <li>National, State and Local Policy</li> <li>Research</li> <li>Other Program Services</li> <li>Administrative</li> <li>Fundraising</li> </ul>	
	Expenses	

Revenue		
Membership	\$3,846,890	22%
Contributions	\$7,520,001	43%
Grants and Contracts	\$130,353	1%
Corporate Support	\$76,706	<1%
Royalties, Investments and Other Income	\$5,960,060	34%
Total Operating Revenue	\$17,534,010	100%

Expenses
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Total Operating Expenses	\$13,018,850	100%
Fundraising	\$2,295,259	18%
Administrative	\$1,055,477	8%
Other Program Services	\$541,121	4%
Research	\$218,733	2%
National, State and Local Policy	\$1,199,403	9%
Public Information and Events	\$3,441,415	26%
Trail Development	\$4,267,442	33%

## Net Assets

Net Assets End of Year	\$14,680,097
Net Assets Beginning of Year	\$13,765,900
Total Change in Net Assets	\$914,197
Change in Donor-Restricted Funds	\$(2,200,789)
Non-Operating Income*	\$(1,400,174)
Net Income from Operations	\$4,515,160



\*Non-operating income represents realized and unrealized gains and losses on investment of restricted assets. Rails-to-Trails Conservancy is a nonprofit organization as qualified under Section 501(c)(3) of the IRS Codes.