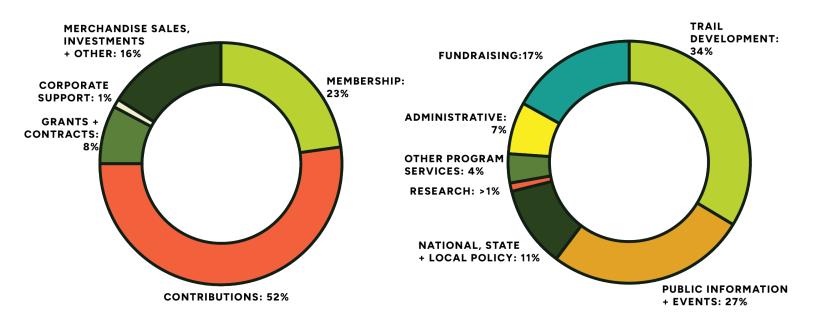
## Rails To Trails Conservancy Financials FY 2024



## Revenue

| Total Operating Revenue                               | \$13,343,019 | 100% |
|---|--------------|------|
| Merchandise Sales,<br>Investments and<br>Other Income | \$2,145,664  | 16%  |
| Corporate Support                                     | \$74,390     | 1%   |
| Grants and Contracts                                  | \$1,056,570  | 8%   |
| Contributions   | \$6,945,979  | 52%  |
| Membership  | \$3,120,416  | 23%  |

## **Expenses**

| Trail Development                   | \$5,132,574  | 34%  |
|-------------------------------------|--------------|------|
| Public Information and Events       | \$4,019,226  | 27%  |
| National, State and<br>Local Policy | \$1,635,199  | 11%  |
| Research                            | \$62,202     | >1%  |
| Other Program Services              | \$532,313    | 4%   |
| Administrative                      | \$1,122,359  | 7%   |
| Fundraising                         | \$2,545,208  | 17%  |
| Total Operating Expenses            | \$15,049,081 | 100% |

## **Net Assets**

| Net Income from Operations             | \$(1,706,062) |
|--|---------------|
| Non-Operating Income*                  | \$2,290,988   |
| Change in Temporarily Restricted Funds | \$1,794,925   |
| Change in Permanently Restricted Funds | -             |
| Total Change in Net Assets             | \$2,379,851   |
| Net Assets Beginning of Year           | \$14,358,731  |
| Net Assets End of Year                 | \$16,738,582  |

<sup>\*</sup>Non-operating income represents realized and unrealized gains and losses on investment of restricted assets. Rails to Trails Conservancy is a nonprofit organization as qualified under Section 501(c)(3) of the IRS Codes.